

**NAME \* ROLE**

Philippa Cornish & Ashling Cashmore,  
From Gift to Grant

# Episode Notes

**KEY IDEAS**

1. Client-facing skills are important transferable skills to bring into philanthropic roles.
2. Corporate giving strategies are improving, but companies may remain reluctant to share learnings or failures.
3. Donors of all stripes can use support with how to give, some may feel they know how or have legacy, but for those wanting support, it's there.

**QUOTE**

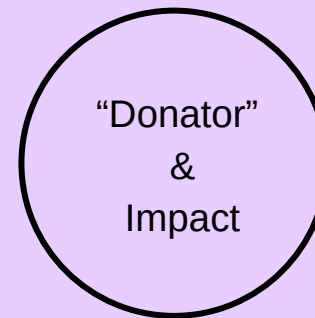
*There are always things we can learn, and there are experts and professionals who can help you give. It's worth investing the time and money to have the most impact you can.*



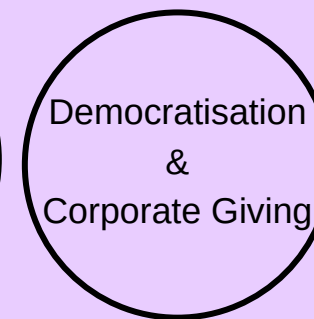
**RAPID FIRE QUESTIONS**

**ADDITIONAL RESOURCES**

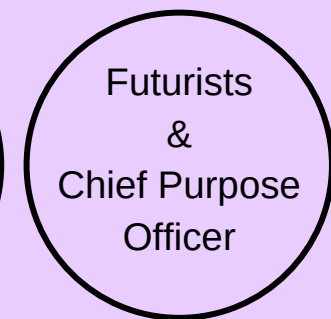
- [Legal environment for philanthropy in Europe](#) (website) - A summary of European country laws
- [The Responsibility Index](#) (website) - FTSE 100 companies on SDG commitments
- [Corporate Giving by FTSE 100](#) (report) - CAF report on how UK corporates are giving



**OVERUSED JARGON**



**INSPIRING TREND**



**NEXT-NEEDED ROLE**